



20844 HARPER AVENUE, SUITE 300 | HARPER WOODS, MI 48225 | 313.447.5670 | 313.447.5681 FAX

Job Title: Senior Regional Sales Representative

Industries: Sports - Competitive Swimming

Job Type: Full and Part Time

Years of Experience: 3+ years

Education Level: Minimum Bachelor degree

About Avidasports

Avidasports is changing the way coaches' coach and athletes train. With our visionary flagship product, launched in May 2011, Avidasports is well positioned for sales success in competitive swimming, with future sports being added to our portfolio. Headquartered in Harper Woods, MI, a Detroit suburb, Avidasports possess patent technology to measure athletic performance, synched with video and audio for real time and post training analysis.

The constant remote sharing of knowledge is athletic telemetry. It provides the pathway for optimal coach-athlete connectedness and neural reconditioning which increases performance by linking mindset and technique to results.

Avidasports seeks regional sales managers to join its existing aggressive, passionate, and competitive team. Avidasports thrives on demanding, primarily self-directed work schedules to produce sales results.

Job Description

Primary Duties Include:

- Working from a home office to coordinate and execute all sales activities (planning, prospecting, sales presentations, product demonstrations, closing, service and follow-up) for accounts.
- Gaining access to decision makers to demonstrate how Avidasports can advance their program.
- Generating revenue, and exceed monthly quota.
- Developing loyal and long-lasting client relationships through personal attention and follow-up.
- Attending industry events and competitions (including age group/regional events).
- Traveling in territory required.

Compensation

- Primary compensation is a commission of first year sales, subject to other conditions.
- Preapproved travel outside of geographic territory will be reimbursed.

Visit www.avidasports.com for additional company and product information.

Please visit www.avidasports.com/jobs to fill out an application or submit your resume and cover letter to jobs@avidasports.com



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Application for Employment

Date: _____

Full Name _____

Address _____

City _____ State _____ Zip _____

Phone Number _____

Email _____

Are you 18 years or older? Yes No I am a U.S. Citizen Yes No

High School Graduate? Yes No College graduate? Yes No

College or University attended/address: _____

List degree(s): _____

List any other formal education or training: _____

List any current licenses or certifications: _____

Have you ever been convicted of a crime other than a misdemeanor? Yes No

If yes, describe when and nature of the crime. _____

EMPLOYMENT HISTORY

Please list below present and past employment, beginning with your most recent.

Name of Employer: _____

Employer's Address: _____

Nature of Position: _____

Dates of Employment: from _____ to _____

Reason for Leaving: _____

Name of Person you report(ed) to: _____

Phone: _____ Email: _____

Name of Employer: _____

Employer's Address: _____

Nature of Position: _____

Dates of Employment: from _____ to _____

Reason for Leaving: _____

Name of Person you report(ed) to: _____

Phone: _____ Email: _____

Name of Employer: _____

Employer's Address: _____

Nature of Position: _____

Dates of Employment: from _____ to _____

Reason for Leaving: _____

Name of Person you report(ed) to: _____

Phone: _____ Email: _____

APPLICANT'S AUTHORIZATION AND ACKNOWLEDGMENT OF CONDITIONS

I, the undersigned applicant, represent and affirm that all information provided to Avidasports in connection with this Application for employment is true and complete.

I authorize all individuals and organizations named in this application to provide verification information, including their opinions about me and my performance. I further authorize them to release any information from my personnel record, including my prior disciplinary record, to Avidasports without any written notice to me of that disclosure. I release Avidasports and these individuals and organizations from any liability that may result from the verification process or the disclosure of my personnel record.

I authorize any physician, clinic or health care organization to release to Avidasports the results of any physical examination or drug test. Avidasports is a drug free workplace. I waive any claims based on the physical examination, drug test, and the release of the examination and drug test results to Avidasports.

I waive any claims arising out of any request for information or any disclosures made regarding the above. As part of my employment application process, I agree to take the Kolbe A test and share my results; testing information will be provided by Avidasports.

I agree to sign a non-disclosure agreement with Avidasports stating that I will maintain the confidentiality of Avidasports' confidential information. In no event shall I use less than a reasonable degree of care to protect and preserve Avidasports' confidential information.

AT WILL EMPLOYMENT

I acknowledge and agree that Avidasports may terminate my employment at its will for any reason or no reason, with or without cause, at any time, with or without advance notice or warning, and its decision is not subject to outside review, except as may be provided by applicable statute. I further acknowledge that no employee or representative of Avidasports except its President, has any authority to enter into any agreement for employment for any specified period of time or to make any oral or written representation or practice contrary to the at-will nature of my employment. Only an agreement in writing expressly modifying the at-will nature of my employment and signed by me and the President of Avidasports can modify the at-will nature of my employment. No other oral or written statement, policy, or practice can change the at-will nature of my employment. My acceptance of employment as an at-will employee would supersede and negate any prior statements or agreements, oral or written, that Avidasports would employ me on other than an at-will basis or for other than an indefinite term.

In consideration of my employment, if hired, I agree:

- a. To waive trial by jury of any claims I may have against Avidasports;
- b. That any award in any civil action against Avidasports alleging that it discharged me in violation of applicable law or regulation will be limited to reinstatement, if available under the applicable statute, and back pay, minus any interim earnings;
- c. Not to commence any lawsuit relating to my employment or the termination of my employment with Avidasports more than six months after the date of termination of my employment and to waive any statute of limitation contrary to this six month period, except as applicable federal civil rights laws only may allow timely actions.

I certify that I am legally authorized to work in the United States. I understand that any offer of employment is conditional upon my ability to provide documents required by the Immigration Reform and Control Act of 1986 proving both my identity and authorization to work in the United States, and that failure to produce the documents will result in revocation of the offer or the termination of employment.

I understand that the authorizations and acknowledgements above state terms and conditions governing my employment with Avidasports and that my signature below indicates that I have read the terms and conditions stated above and accept them.

Signature: _____

Date: _____